

Series B+ · Zurich, Switzerland

Moraine Labs

Multilingual models for technical and regulatory documents, deployed inside your own data centre



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The problem

What's broken today

Engineering, pharma and energy firms in Europe sit on decades of technical documents in a dozen languages: maintenance manuals, safety cases, regulatory filings, German specifications with French annexes. General-purpose models hosted abroad are often ruled out by their data policies, and they misread tables, units and clause cross-references, which is exactly where errors are costly.

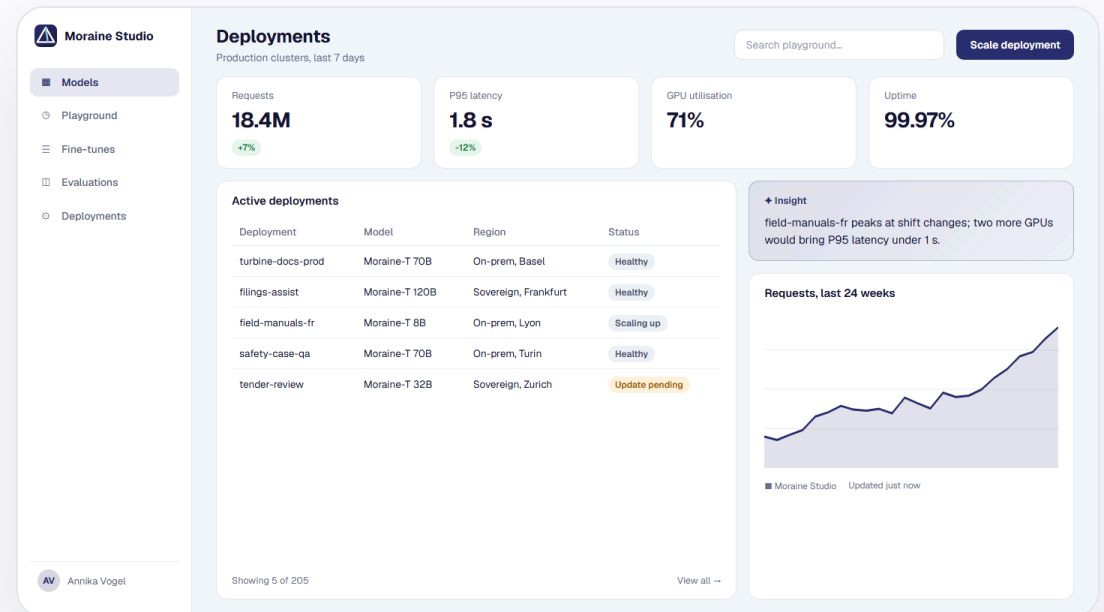


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Our solution

Moraine Studio

Moraine trains its own model family, from 8B to 120B parameters, on licensed technical and regulatory text in 26 European languages, with long context for documents over 1,000 pages. Customers run the weights on their own GPUs or in a sovereign cloud region, fine-tune on their archives, and get answers that cite the page, table and clause they came from.



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Fine-tune: pump-maintenance-v4

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Models

Playground

Fine-tunes

Evaluations

Deployments

Fine-tune: pump-maintenance-v4

Moraine-T 32B on 41,200 manuals, German and Italian

Search playground...

Promote to staging

Training tokens

2.9B

Steps

18,400 / 24,000

Eval loss

1.42

-0.08

Time remaining

5 h 20 m

Held-out checks

Check	Base	Fine-tune	Change
Torque spec lookup	81%	94%	+13 pts
Part number recall	76%	91%	+15 pts
Table extraction	84%	92%	+8 pts
Clause citation	88%	95%	+7 pts
Declines when unsure	69%	83%	+14 pts

Showing 5 of 61

View all →

✦ Insight

Part-number recall still drops on scanned manuals from before 1998; cleaning the OCR would help most.

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AV

 Annika Vogel

Why now

The timing

European buyers now require that models touching regulated documents run on infrastructure they control, and general models still fail on tables and units.

Market

Large European industrial, life-sciences and public-sector organisations with strict data residency rules; spending on private model deployments in this segment is estimated at US\$6B a year by 2028.



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How we make money

Annual licence per deployment, priced by model size and GPU count, typically US\$250K–1.5M a year, plus paid fine-tuning projects and premium support.



Traction

Where we are

US\$31M

Annual recurring revenue

64

Enterprise customers

26

Languages covered

58%

Gross margin

- US\$31M ARR, up 2.3x year on year
- 64 enterprise customers, 11 with deployments over 100 GPUs
- Net revenue retention of 151%



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Team

Who's building it

AV

Annika Vogel

CEO and Co-founder

LB

Luca Bernasconi

Chief Scientist and Co-founder

SM

Sébastien Moreau

VP Engineering

EK

Ewa Kowalska

Head of Applied Research



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Next

Where we're going

Not raising

- Train the next 120B release on 40% more licensed data
- Grow the applied research team in Zurich and Warsaw
- Open a customer engineering hub in Lyon



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